

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-05 INR-10 L-03 ACDA-12
NSAE-00 PA-02 SS-15 SP-02 ICA-20 TRSE-00 EB-08
DODE-00 /090 W
-----047668 111647Z /47

R 111532Z AUG 78
FM USMISSION USNATO
TO SECSTATE WASHDC 3324
USDOC WASHDC
INFO USCINCEUR VAIHINGEN GER
AMEMBASSY BRUSSELS

UNCLAS SECTION 01 OF 02 USNATO 07584

AMEMBASSY BRUSSELS FOR COMMERCIAL BRANCH

E.O. 11652: NA
TAGS: MARR NATO
SUBJECT: OFFICIAL CALL BY HQ NORTHAG/TWOATAF FOR NAMES
OF FIRMS TO BID ON SOFTWARE REFURBISHMENT OF NORTHAG
MOBILE TARE (DEADLINE 6 SEP 78)

REFS: (A) CANCELLED NORTHAG INVITATION SER. NO. 98233/78/
F, 24 JUL 78 (NOTAL), (B) LOVELAND/USNATO LTR OF 31 JUL
78 TO HAYDEN/USDOC WITH COPY REF A (NOTAL), (C) 7 AUG 78
NORTHAG OFFICIAL INVITATION NO. 98233/78/F, CITING BID
PROCEDURES OF REF D (QUOTED BELOW), (D) AC/4-D/2261
(FINAL)

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1. AS FOREWARNED IN REF B, NORTHAG HAS WITHDRAWN REF A
AND NOW ISSUES OFFICIAL CALL FOR NOMINATION OF FIRMS
INTERESTED IN BIDDING SUBJECT PROJECT UNDER INFRASTRUCTURE
BIDDING PROCEDURES OF REF D.

2. TEXT OF BODY OF REF C FOLLOWS:
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"1. NOTICE IS HEREBY GIVEN OF NORTHAG/TWOATAF'S INTEN-
TION TO CALL FOR BIDS FOR THE WORKS DESCRIBED IN PARA-
GRAPHS 4 AND 5 BELOW.

2. IT IS REQUESTED THAT NORTHAG/TWOATAF BE PROVIDED WITH
A LIST OF QUALIFIED AND CERTIFIED FIRMS WHICH ARE

INTERESTED IN RECEIVING THE NOTIFICATION FOR BID FOR THIS PROJECT.

3. THIS LIST SHOULD BE SUBMITTED TO THE FOLLOWING ADDRESS NOT LATER THAN 6TH SEPTEMBER, 1978:

- HEADQUARTERS NORTHAG/TWOATAF
- ATTENTION: P&C OFFICER (I. FABRY)
- POSTFACH 250 227
- 4050 MONCHENGLADBACH 5, GERMANY
- TELEX: NAGAT 852 628

4. THE REQUIREMENT IS FOR A TEAM FROM A REAL TIME SOFTWARE HOUSE, SPECIALISING IN MILITARY COMPUTER-BASED TELEGRAPH SWITCHING EQUIPMENT TO LOCATE AND CORRECT PROBLEMS IN THE SYSTEM, IMPROVE STABILITY AND MODIFY THE SOFTWARE FOR CURRENT OPERATIONAL NEEDS, THEREBY ENHANCING THE MESSAGE HANDLING CAPABILITY OF THE SYSTEM. IT IS ESTIMATED THAT IT WILL TAKE A TEAM 18 - 26 WEEKS TO ACCOMPLISH THIS TASK ON SITE IN THE FEDERAL REPUBLIC OF GERMANY.

5. THE TARE IS A 32 CHANNEL MESSAGE SWITCHING SYSTEM, USING A VARIAN 620L COMPUTER WITH BENDIX PERIPHERALS. THE PROGRAMMING LANGUAGE IS DASMR (A SYMBOLIC MNEMONIC CODE). THE PROGRAMME IS A "STANDALONE" PROGRAMME.
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6. THE FINAL AMOUNT HAS NOT YET BEEN DEFINITELY DETERMINED, BUT A SUM OF MORE OR LESS GERMAN DM 85.000 WILL PROBABLY BE AUTHORISED FOR THIS ACQUISITION. THIS FIGURE IS COMMUNICATED TO YOU IN CONFIDENCE FOR THE SOLE USE OF NATO DELEGATIONS AND EMBASSIES CONCERNED. YOU WILL APPRECIATE THAT THE DISCLOSURE OF SUCH INFORMATION TO INDUSTRY OR PROSPECTIVE BIDDERS MAY BE DETRIMENTAL TO THE EXECUTION OF A FAIR COMPETITION AND IT IS REQUESTED THAT SUCH INFORMATION NOT BE COMMUNICATED TO THE FIRMS.

7. IT IS PLANNED TO ISSUE THE INVITATION FOR BIDS AT THE END OF THE FIRST WEEK OF SEPTEMBER, 1978. CLASSIFICATION OF THE IFB AND RESULTING CONTRACT WILL BE NATO RESTRICTED. HOWEVER, CONTRACTOR'S PERSONNEL VISITING OR WORKING ON THE SITE WHERE THE EQUIPMENT WILL BE INSTALLED WILL REQUIRE NATO SECRET CLEARANCE. THIS CLEARANCE SHOULD BE GRANTED BY THE RELEVANT NATIONAL SECURITY AUTHORITIES.

8. IT IS EXPRESSLY REQUESTED THAT THE INTERESTED BIDDERS BE INTRODUCED BY THEIR NATIONAL DELEGATIONS WITH THE APPROPRIATE "DECLARATION OF ELIGIBILITY" AS FORESEEN IN

THE REFERENCE DOCUMENT. IT IS EMPHASIZED THAT REQUESTS RECEIVED FROM FIRMS DIRECTLY CANNOT UNDER ANY CIRCUMSTANCES BE CONSIDERED.

9. THIS SUPERSEDES THIS HEADQUARTERS' INTERNATIONAL INVITATION TO BID, SERIAL NO 98233/78/F, DATED 24.7.78.

- I.FABRY (MRS)
- JOINT PURCHASING AND
- CONTRACTING OFFICER

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- HQ NORTHAG HQ TWOATAF

END QUOTE.

3. WE RECOMMEND USDOC PROVIDE NAME, ADDRESS, TELEX AND PERSON TO RECEIVE THE CLASSIFIED IFB AT EACH FIRM DIRECTLY BY TELEX TO THE NORTHAG ADDRESS IN PARAGRAPH 3 OF TEXT ABOVE. IN VIEW OF GERMAN TIME FIVE HOURS AHEAD OF WASHINGTON, RECOMMEND SUBMITTING NAMES, IF POSSIBLE, TO REACH GERMAN ADDRESS BY 5 SEPTEMBER.

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Message Attributes

Automatic Decaptioning: X
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Draft Date: 11 aug 1978
Decaption Date: 01 jan 1960
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Disposition Approved on Date:
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Markings:
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